

## ROMANUS WOLTER INTERVIEW QUESTIONS

### KICK START YOUR SUCCESS *Four Powerful Steps to Get What You Want Out of Your Life, Career and Business*

#### INTRODUCTION

**Just The kick-in-the-pants people need to accomplish anything**

Catapult yourself from 'I want' to 'I will' to 'I did it.' Gain the discipline, skill and mastery it takes to achieve important goals in life and work. Learn how to create conversations to establish your purpose and gain simple tools, unique techniques and powerful resources to get what you want:

#### QUICK BIO

**Romanus Wolter (San Francisco, CA)** is the “The Kick Start Guy.” The author of the bestselling *Kick Start Your Dream Business*, he is the Success Coach Columnist for *Entrepreneur* magazine, as well as a popular radio host and public speaker. He was formally the Director of the Small Business Development Center in San Francisco. His accessible wisdom provides the security and confidence people need to capitalize upon opportunities. Discover more at [www.KickStartGuy.com](http://www.KickStartGuy.com)

#### QUESTIONS FOR ROMANUS WOLTER

##### STEP ONE: GAIN CONFIDENCE BY STATING YOUR INTENTIONS

*Can anyone be successful at what they love?*

*'Multiple Successes' is what it is all about then?*

*What in the background propelled you to choose to help others achieve success—when did it begin?*

*You believe there are 4 action steps people can take to be successful in life—and in business. Where does a person begin?*

*It's about gaining confidence – can't we just keep ideas in our head? After all, things always change.*

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*What are the two types of intent that help build a solid foundation for success?*

*How does Intent help people gain support from the world?*

## **STEP TWO: CREATE FOCUS BY CREATING YOUR INSTANT IMPACT MESSAGE**

*If our goals constantly change – what is the foundation for achieving success?*

*What do we write down? Our goals?*

*How does one start to create an “Instant Impact” on a person they meet—inspiring them to help rather than convincing them?*

*Why should we name our current goal?*

*I understand you have three rules to live by – what are they and how do they apply to life success?*

*Doesn't luck come into play? I mean some people are just more fortunate than others.*

## **STEP THREE: FIND YOUR VOICE BY USING A SUCCESS SCRIPT**

*What is a Success Script and how does it inspire others to help you?*

*What about when we feel down or disappointment happens? How do we keep moving forward?*

*Can my wife be my ‘Grumble Buddy’?*

*The ability to speak about ones goal is powerful. How does one stay positive when going after a dream is so challenging?*

*Who should your Accountability Partner be and what is their job?*

*Do testimonials from other people ever come into play?*

*It sounds like the Success Script has multiple uses – what are a few ways people have used it to help them achieve their goals?*

*When a person wakes up in the morning, what can they do to lure success to them?*

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## **STEP FOUR: TRIUMPH BY BECOMING INTER'ASK'IVE**

*I love the word Inter"ask"ive – how does this propel one's goal forward?*

*What is the Question of the Day?*

*This sounds like hard work – you even suggest that people “do more than expected.”  
How does that work?*

*What does becoming silently smart mean?*

*How does one stay on track with success?*

*What is the best way to find the resources and contacts one needs to succeed?*

*How about Naysayers? Should we just ignore them and get on with our dreams as most experts suggest?*

*I love you concept of the “Dreaded, Dangerous Double No” – Can you explain that to us and how it can help us move forward with ease?*

*What action steps can people take right now to create success?*

*How are you helping others achieve success? I understand you are starting a success group that gets together once a year?*

*How do people contact you?*

**ROMANUS WOLTER**

Popular Author Kick Start series of books | Success Coach *Entrepreneur Magazine* | Success Strategist and Speaker